

SMITHS DETECTION FAST FACTS 2018

A 50-YEAR HISTORY OF DEVELOPING LEADING-EDGE SECURITY SOLUTIONS FOR OUR CUSTOMERS. SMITHS DETECTION IS A GLOBAL AUTHORITY ON THE APPLICATION, MANAGEMENT AND MANUFACTURER OF WORLD-CLASS DETECTION AND SCREENING TECHNOLOGY FOR THE AVIATION, PORTS & BORDERS, URBAN SECURITY AND DEFENCE END-USE MARKETS.

EVERY DAY OUR TECHNOLOGY AND SOLUTIONS MAKE THE WORLD A SAFER PLACE.

FAST FACTS

- Our screening solutions are present in over 40% of the world's airport checkpoints.
- More than 75,000 X-ray systems deployed in more than 180 countries.
- Almost 600 high-energy HCV cargo screening systems supplied to more than 70 countries.
- More than 220,000 chemical detectors supplied to militaries, law enforcement and first responders worldwide, including NATO and 20 of its member countries.
- Nearly 26,000 explosives and narcotics trace detectors shipped worldwide.
- Tens of thousands of first responders around the world use our equipment to protect cities, communities and sensitive locations.
- Our trace detectors can identify a billionth of a gram of explosives on a person's hands.
- Smiths Detection's high-energy cargo inspection systems can "see" through up to 410mm of steel.

SMITHS DETECTION BY NUMBERS

FY18 REVENUE

£793M

€884m US \$1bn

2,700

GLOBAL EMPLOYEES

HEADLINES

- CORSYS software as a service (SaaS) system unveiled
- HI-SCAN CTiX 6040, Smiths Detection's first computed tomography (CT) carry-on baggage explosive detection system (EDS) launched
- Hold baggage solution HI-SCAN 10080 XCT receives EU's highest security standard
- Smiths Detection to develop advanced chemical explosives detector capabilities for US Department of Defense
- Introduced technology for the detection of lithium batteries within hold baggage and cargo

REVENUE BY MARKET SECTOR



- Aviation 68%
- Ports & Borders 7%
- Urban Security 21%
- Defence 4%

PRINCIPAL OPERATING REGIONS

Sales and Service representatives are based in nearly every country. We have manufacturing facilities in France, Germany, Malaysia, the UK and the USA, with some of these also serving as R&D centres of excellence. Our 19 Sales and Service centres provide global coverage. Our dedicated, aftermarket team provides extended global coverage to deliver the most reliable service programme anywhere – and everywhere – in the world.

CUSTOMERS

We are a trusted partner to over 100 governments and their agencies, including armed forces, correctional facilities, and customs authorities. We provide solutions and support to airports, freight forwarders, ports, and help protect people, buildings and infrastructure across the globe. We work alongside customers to tailor our products to meet their requirements and to develop new technologies to overcome evolving challenges.

R&D PARTNERS

In the past ten years, Smiths Detection has invested over £500m in R&D, conducted by our highly-skilled team of engineers, chemists and scientists in conjunction with research partners, including Hitachi; Microsoft; U.S. Department of Homeland Security; US Department of Defense; UK Ministry of Defence; as well as universities in Europe, the United States and throughout Asia.